

OVERVIEW - SNAPSHOT



Update Context

1.View.

- 2. Gross Profits.
- 3.Top 5 Expenses.
- 4.YTD Gross Profit.
- 5. Other Info.

1. View.

The view consists off all departments progress during the month. This will display the Month to Date budget % and the Month End % for each department. Intern you will also have a view of the top 5 expenses that can drill down to the expenses where there was an increase more than 20%. YTD gross profit vs Budget trend.



2. Gross Profit.

The system will calculate the gross profits month to date by the account type from the DMS system. There is 2 ways the system calculates this gross profit. It can include or exclude the Miscellanies Income accounts depending on group decision.



The progress bar will compare the actual to a month to date budget, the month to date budget is calculated by the full month budget and then it then calculates the working days for the budget. This will be the target month to date target.

The halfmoon compares the Month to date actual to the progress towards full month budget.

3.Top 5 Expenses.

The top 5 expenses that is processed in the month that was selected will display in this graph excluding the rent and salaries expenses.



With the information Icon you can then drill down to the expenses for the selected month where there was an increase more than 20%.



You can export the above view to excel including the graph and individual expense line that has increased more than 20%.



4.12 Month Gross Profit vs Budget.



This will display a 12-month progress against the budget.

With the information Icon you can then drill down to each department 7 months actual.



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5. Other Info.

Other Info										
New Sold vs Delivered	306 /89	0								
Used Sold vs Delivered	143 /88	0								
Cash Outstanding	529,244	0								
Released Dead Stock	528,702	0								
WIP With Postings	203	0								
WIP with <u>No</u> Postings	292	0								
F&I Awaiting Status	8	0								

 a) New Sold vs Delivered – this calculates the number of units sold for the selected month and compares to what vehicles has been marked as delivered.
The Info icon will then display a graph of the last 12 months units and a list of vehicles that has not yet been marked as delivered.





 b) Used Sold vs Delivered – this calculates the number of units sold for the selected month and compares to what vehicles has been marked as delivered.
The Info icon will then display a graph of the last 12 months units and a list of vehicles that has not yet been marked as delivered.





c) Cash Outstanding – this calculates the total cash outstanding for the group / dealer / User.

The Info icon will then display a graph of the departments that has cash outstanding.





You can click on the department, and it will drill down to the individual transactions that is outstanding with comments that has been entered. With an option to query this transaction from the BI tool.

÷	GROUP - CASH	OUTSTANDING PARTS DEPA	ARTMENT

Home Branch	Account Number	Date	Amount	User	Reference	Narrative	Control	Age	e Comments	Up	date /	Action
	1085460	2021-06-18	-47.09	10AndrewM	10CIPAAC7020	INV - Deposit - Pd Yusuf Cash	10BS46	0 228	B ERROR FOR HENNIE REFER		0	Query
	10B5460	2021-10-25	1 768.70	10Dylan	10CIPAAC8892	INV - CSH - S AND P ENGINEERING	10BS46	0 99			0	Query

Send Email regarding Below Information
Invoice Narrative:
INV - Deposit - Pd Yusuf Cash
Reference:
10CIPAAC7020
User:
10AndrewM
Comments:
INCORRECTLY LINK SYSTEM ERROR FOR HENNIE REFER 10CIPAAC7020 10RIRAAE9653 AND FOR YUSUF PLEASE REFER 10CE
Amount:
-47.09
Complete By:
2022/02/01
Action:
Please Type Action Required
Assign To:
Marcelle Appelcrvn Y

d) Released Dead Stock – this calculates the total dead / slow moving stock released in the past 30 days that has not yet been sold.



The Info icon will then display a graph daily of stock released but not sold.



You can click on a date, and it will drill down to the individual parts that has been released and not yet sold. With an option to query this part number from the BI tool.

		GROUP - DEAD STOCK	PURCHASES ON 2022-01-31	NOT YET SOLD						
								~		
anch Name	Part Number	Description	DLP	Days In Stock	Movement	On hand	Average Cost	Total Cost	Action	
	8200808763	PULLEY-CAMSHAFT	2022-01-31	1	Y	1	752.36	752.36	Query	
	LB3Z2C405A	MODULATOR ABS	2022-01-31	1	Y	1	8,795,41	8,795.41	Query	
		and the second second								
Send Email regarding I	Below Inform	ation								
Part Number							_			
8200808763										
Description:										
PULLEY-CAMSHAFT										
Date Last Purchased:										
2022-01-31										
Days in Stock:										
1										
Movement:							-			
Y										
Onhand:										
1										
Total Cost:							-			
752.36										
Complete By:										
complete by:							-			
2022/02/01										

e) WIP With Postings – this calculates the total Repair Orders where postings has been completed to the Repair Orders.

The Info icon will then display a graph ageing of each branch / Service Advisor depending on the user set up.





You can then export this to an excel document with graph and the line items.

You can click on an ageing bracket, and it will drill down to Repair Orders that is still in WIP Status and see comments. With an option to query this Repair Order from the BI tool.

			*	WIP 80	TWEE	21 AND 999	•				×		
Bronch Name	Company - Service Dep.	RO Norther	Cashaniar	Date Created	Deps Open	Service Advince	Factor Tales	Labour Tales	Uher Created	Comments		-	Action
	4004-11	C*005938-	William Dibette	2019-02-08	1081	Hermanus Da Passik	25,198.43	100	-	11/1/22-VOP-KEY TO BE PROGRAMPED AND PARTS TO	÷.	0	Gary
	40011-04	-4013386-1	Tolumbo Langa	2021-19-04	.588	Robot Nat	15,000.47	-101	400-101-1	31.81.22 VOP CLUTCH ACTUATOR ON 8/0 PR	-	•	Query.

Create Mail	
Service Advisor:	
Hermanus Du Plessis	
Repair Order:	
CR000538-1	
Customer:	
William Dibetso	
Days Open:	
1091	
Parts Sales:	
95,166.43	
Labour Sales:	
0.00	
Comments:	
31/1/22-VOP-KEY TO BE PROGRAMMED AND PARTS TO BE FITTED	
Complete By:	
2022/02/01	

f) WIP No With Postings – this calculates the total Repair Orders where postings has been completed to the Repair Orders.

The Info icon will then display a graph ageing of each branch / Service Advisor depending on the user set up.





You can click on an ageing bracket, and it will drill down to Repair Orders that is still in WIP Status and see comments. With an option to query this Repair Order from the BI tool.

			*	WIP BETWEEN 21 AND 9999						×				
Branch Name	Company - Service Dep.	RD Number	Carbonar	Date Countered	Dage Ogene	Secular Adulter	Parts Turks	Labour Tales	ther Created	Gammands	ŀ		Action	
	4201-11	CH005538-	Witten Diverse	2719-82-88	1001	Hermanus Da Piessia	85.188.43	100	stores	11/1/22-VOP-KEY TO BE PROGRAMMED AND PARTS TO	9	•	Query.	
	4001-04	4213380-1	Tidurite Langa	2121-10-04	144	Report No.	95,968,47	- 1.04	ADDresting	31.81.22 VOP CLUTON ACTUATOR ON \$/0 PR	-	•	ikery (

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g) F&I Awaiting Status – this calculates from the Seriti F&I system all deals that is in an awaiting status.

The Info icon will then display a graph ageing of each branch and details regarding the Awaiting status of the deal.



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You can then export this to an excel document with graph and the line items.

You can click a status, and it will drill down to the transaction and its details. With an option to query this Repair Order from the BI tool.

	GROUP COMBINED - AWAITING SALES PERSON FEEDBACK FROM F&I ROLLING 30 DAYS												
Date Created	Deal Age	Home Branch	Business Manager	Salesman	Customer	Vehicle	New/Used	Transaction Number	Finance Status	Finance Summary	Financial House	Pending Profit	Action
2022-01- 03	29		PEET POTGIETER	COENRAAD KLOPPER	MRS DAPHNEY SIBONGILE SMITH	HONDA BALLADE 1.5 EXECUTIVE	USED	ZALAZA0008478863	PENDING	AVAF: APPROVED (2022015980502860698) LAZF: APPROVED (85332590452) MFC: APPROVED MQF: DECLINED (2000625190) SBALFA: E AND O (0001066142)	Not Selected	9,807.48	Query
2022-01- 04	28		ALPESH MAHETA	TENDAY NYABAWA	MRS MARISCA VAN STADEN	MAZDA MAZDA2 1.5 INDIVIDUAL 5Dr	USED	ZALAZA0008479942	PENDING	AVAF: APPROVED (2022015980502863711) LAZF: APPROVED (85332618806) MFC: APPROVED MFIN: DECLINED (85332800144) MQF: DECLINED (2000626593) S8ALFA: E AND O (0001068890)	Not Selected	2,788.59	Query
2022-01-		LAZARUS	ALPESH		LINDIWE HOLDINGS	MAZDA MAZDA2 1.5				AVAF: DECLINED (2022015980115860956) LAZF: DECLINED	Not		

Create Mail
ate Created:
2022-01-03
Customer:
MRS DAPHNEY SIBONGILE SMITH
Business Manager:
PEET POTGIETER
Salesman:
COENRAAD KLOPPER
Status:
AWAITING SALES PERSON FEEDBACK
Complete By:
2022/02/01
Action:
Please Type Action Required
Assign To:
EasiBl Support Y