



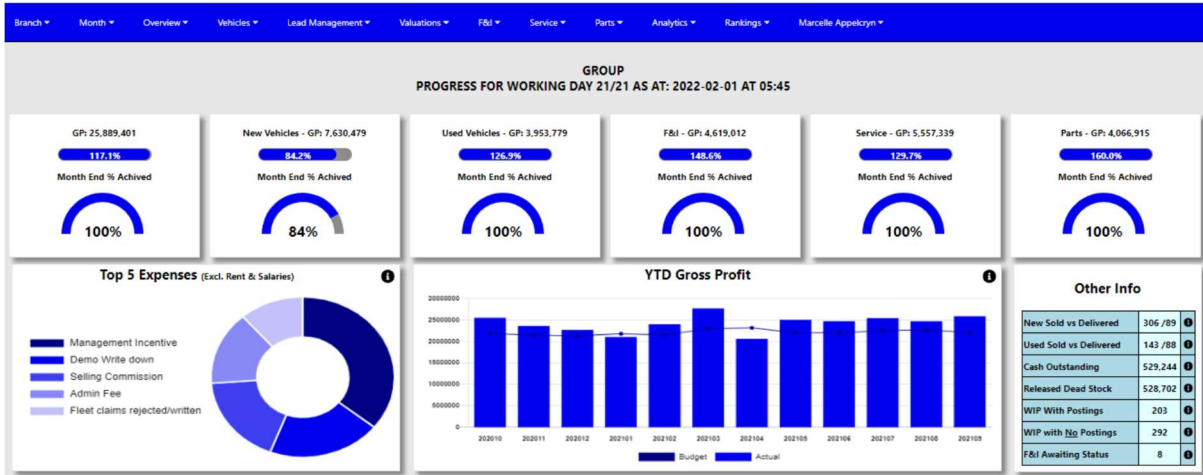
OVERVIEW - SNAPSHOT

Update Context

- 1.View.
- 2.Gross Profits.
- 3.Top 5 Expenses.
- 4.YTD Gross Profit.
- 5.Other Info.

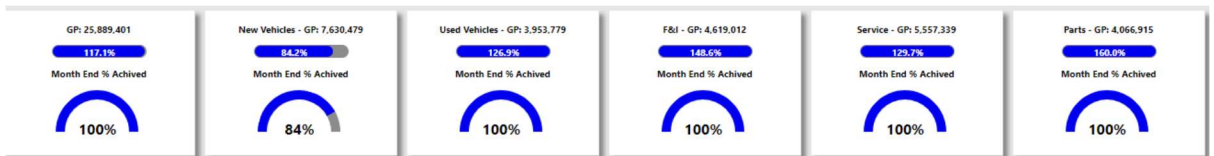
1. View.

The view consists off all departments progress during the month. This will display the Month to Date budget % and the Month End % for each department. Intern you will also have a view of the top 5 expenses that can drill down to the expenses where there was an increase more than 20%. YTD gross profit vs Budget trend.



2. Gross Profit.

The system will calculate the gross profits month to date by the account type from the DMS system. There is 2 ways the system calculates this gross profit. It can include or exclude the Miscellanies Income accounts depending on group decision.

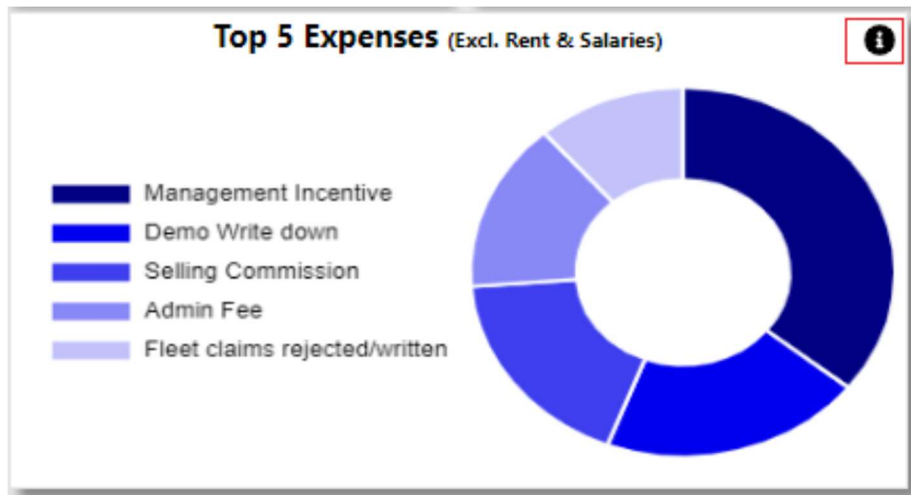


The progress bar will compare the actual to a month to date budget, the month to date budget is calculated by the full month budget and then it then calculates the working days for the budget. This will be the target month to date target.

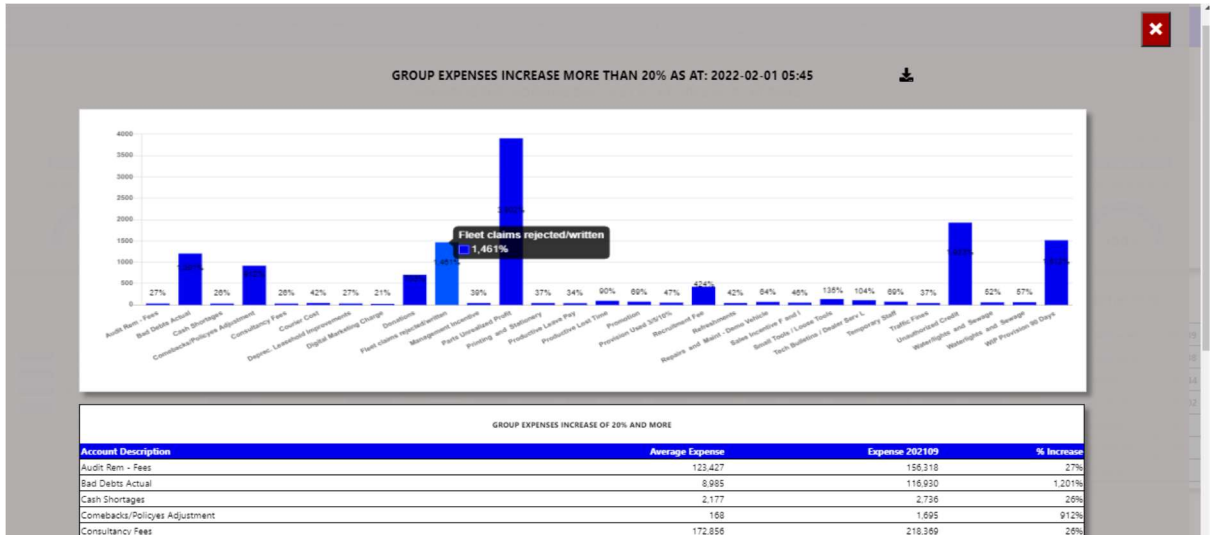
The halfmoon compares the Month to date actual to the progress towards full month budget.

3. Top 5 Expenses.

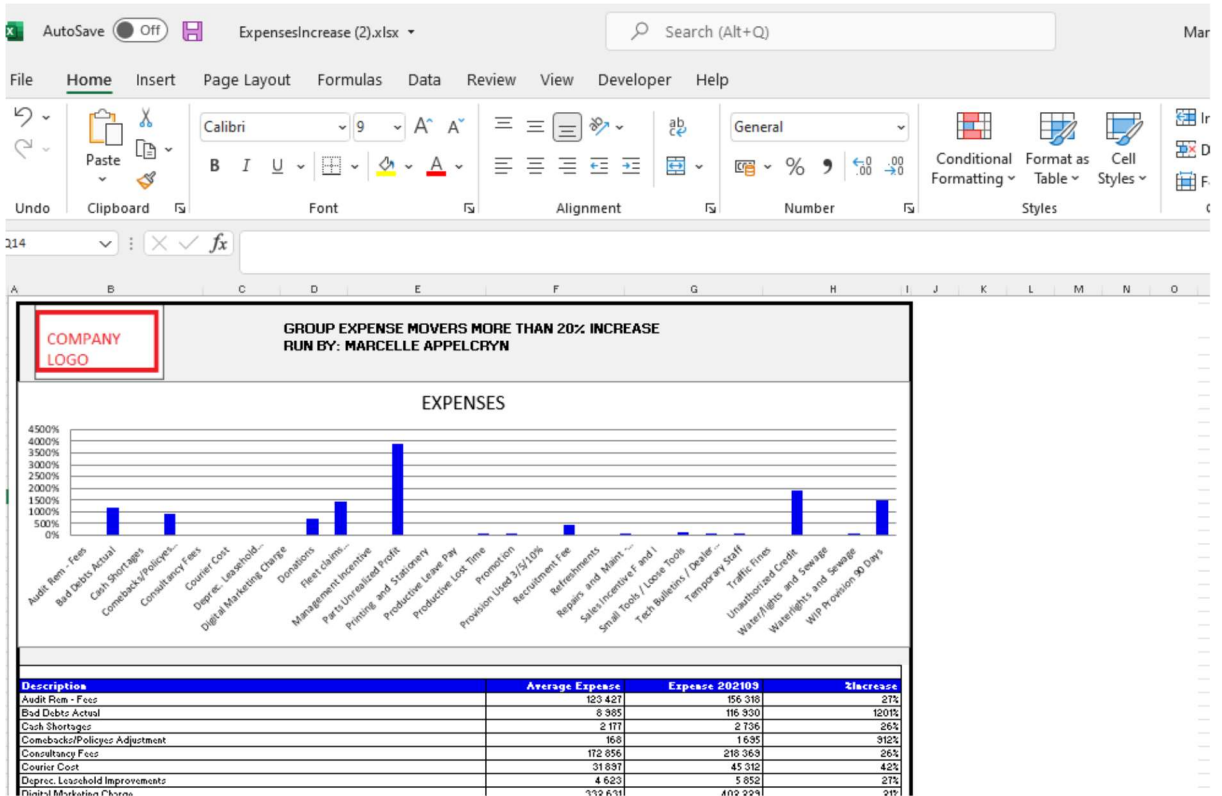
The top 5 expenses that is processed in the month that was selected will display in this graph excluding the rent and salaries expenses.



With the information icon you can then drill down to the expenses for the selected month where there was an increase more than 20%.

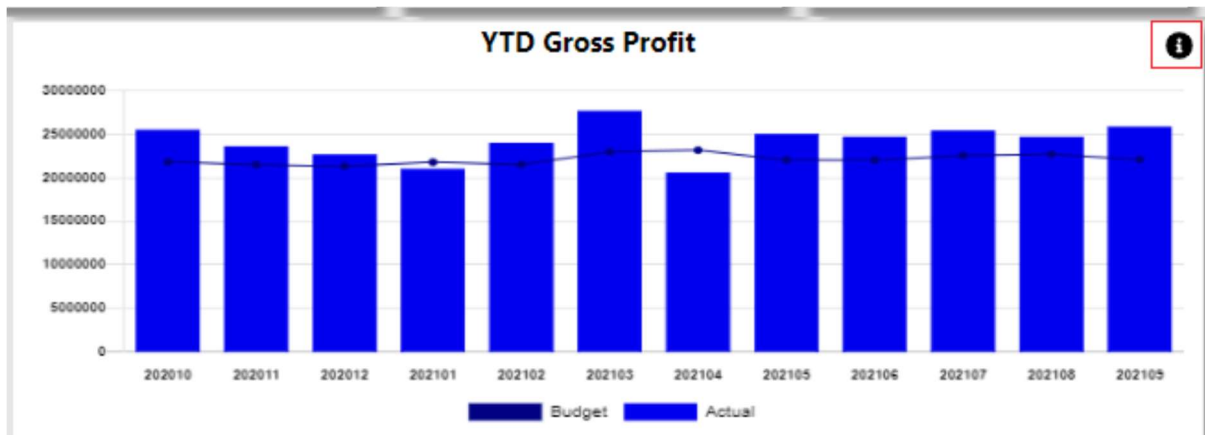


You can export the above view to excel including the graph and individual expense line that has increased more than 20%.

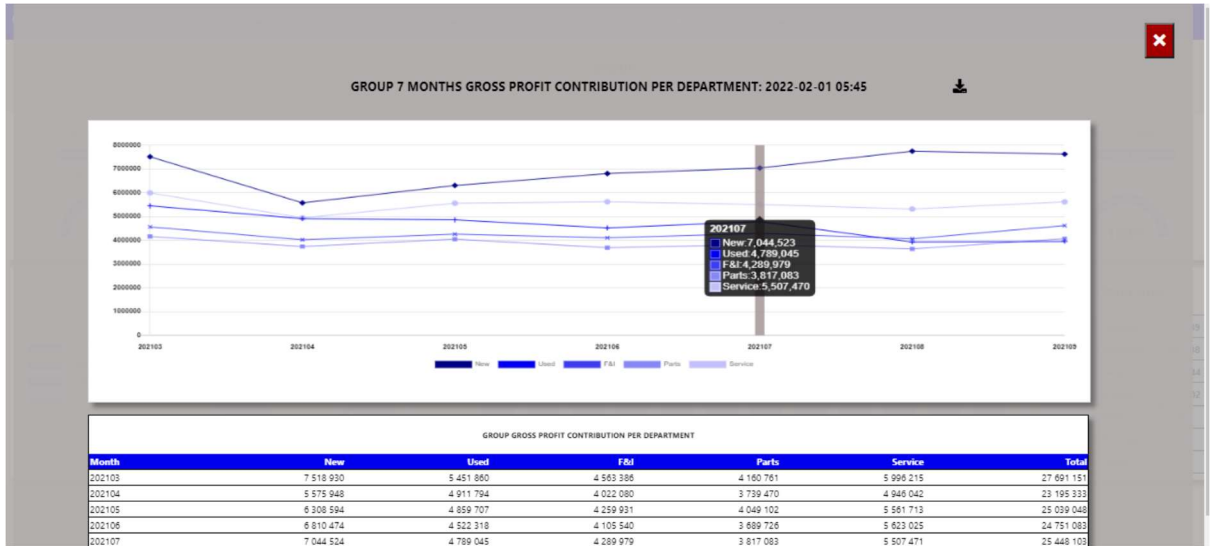


4.12 Month Gross Profit vs Budget.

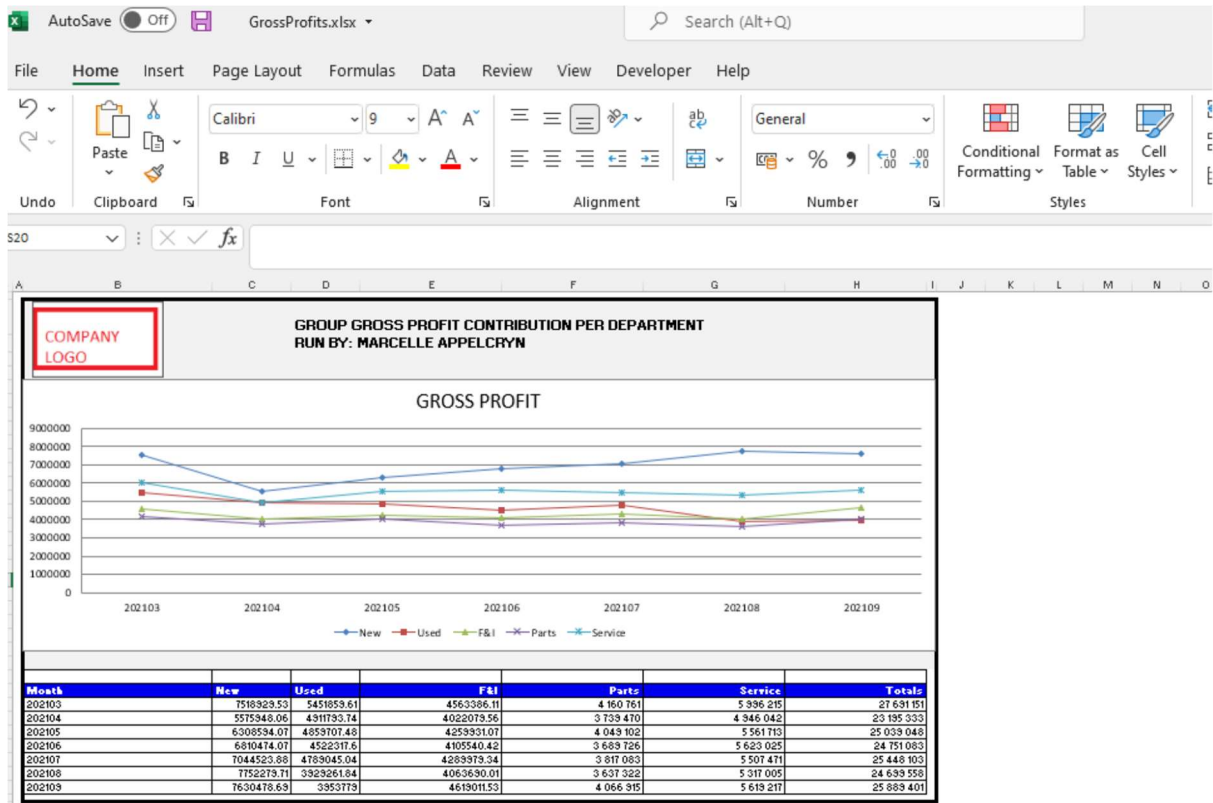
This will display a 12-month progress against the budget.



With the information icon you can then drill down to each department 7 months actual.



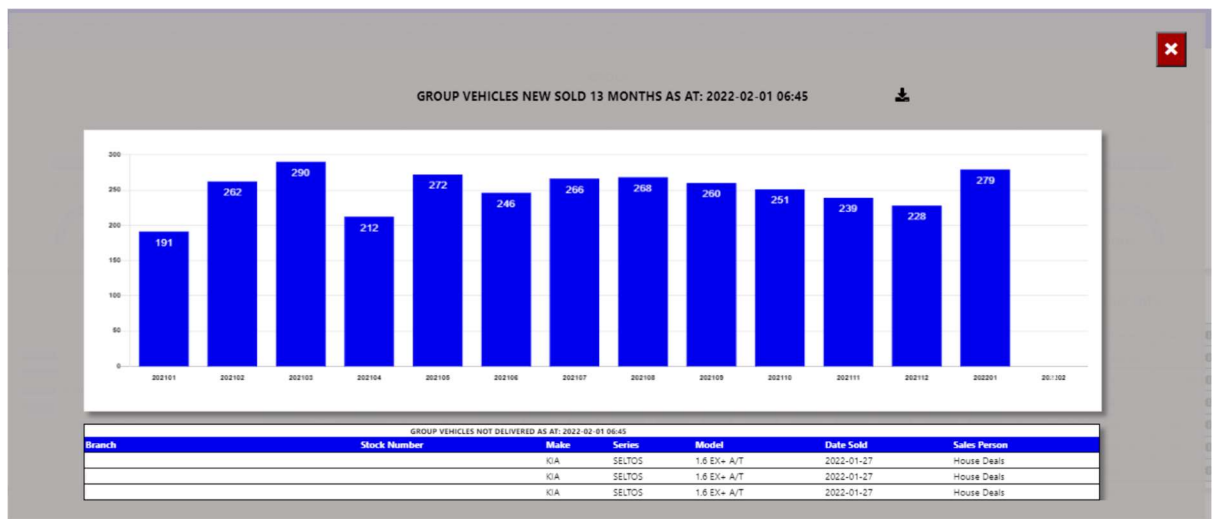
You can then export this to an excel document with graph and the line items.



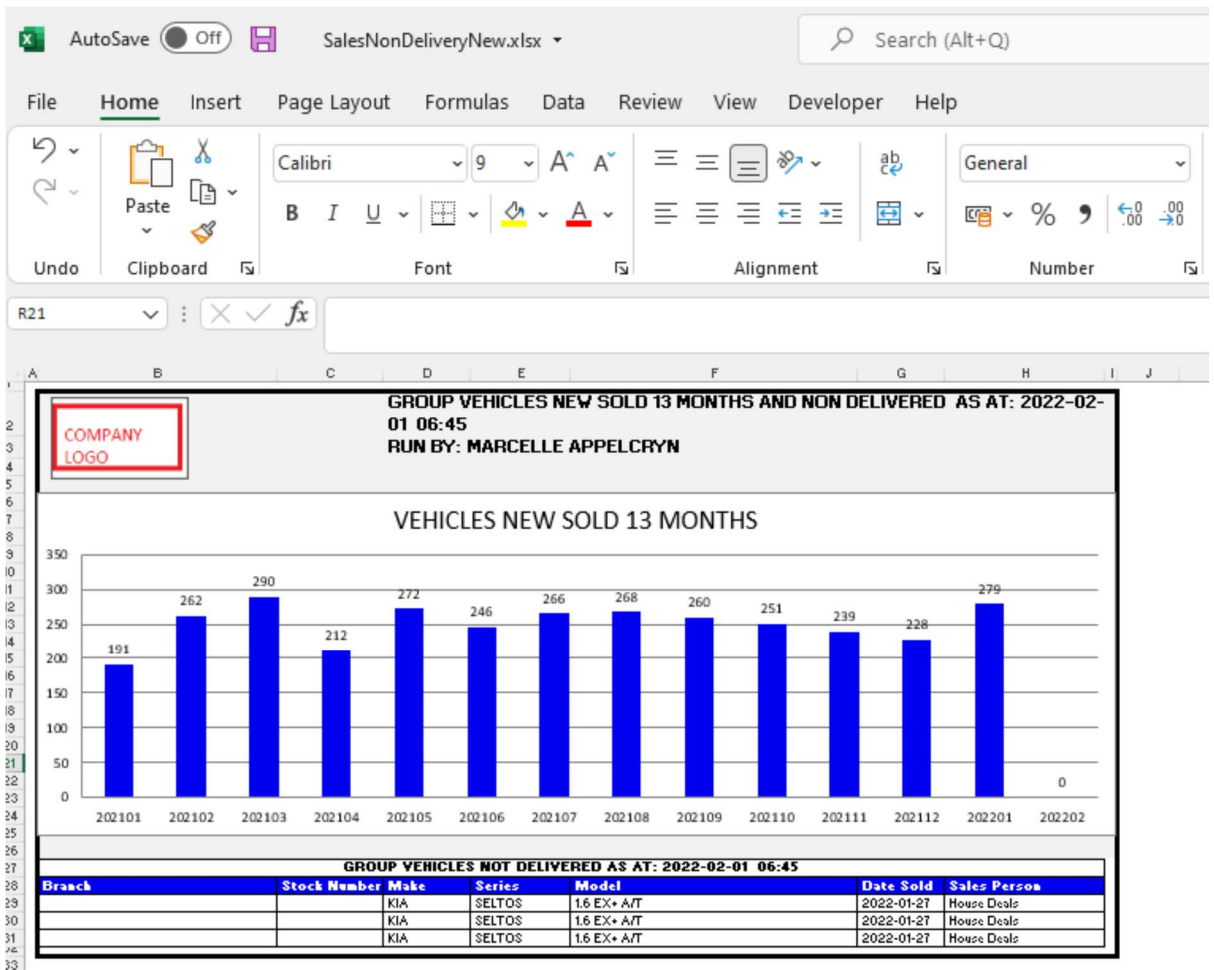
5. Other Info.

Other Info		
New Sold vs Delivered	306 /89	ⓘ
Used Sold vs Delivered	143 /88	ⓘ
Cash Outstanding	529,244	ⓘ
Released Dead Stock	528,702	ⓘ
WIP With Postings	203	ⓘ
WIP with <u>No</u> Postings	292	ⓘ
F&I Awaiting Status	8	ⓘ

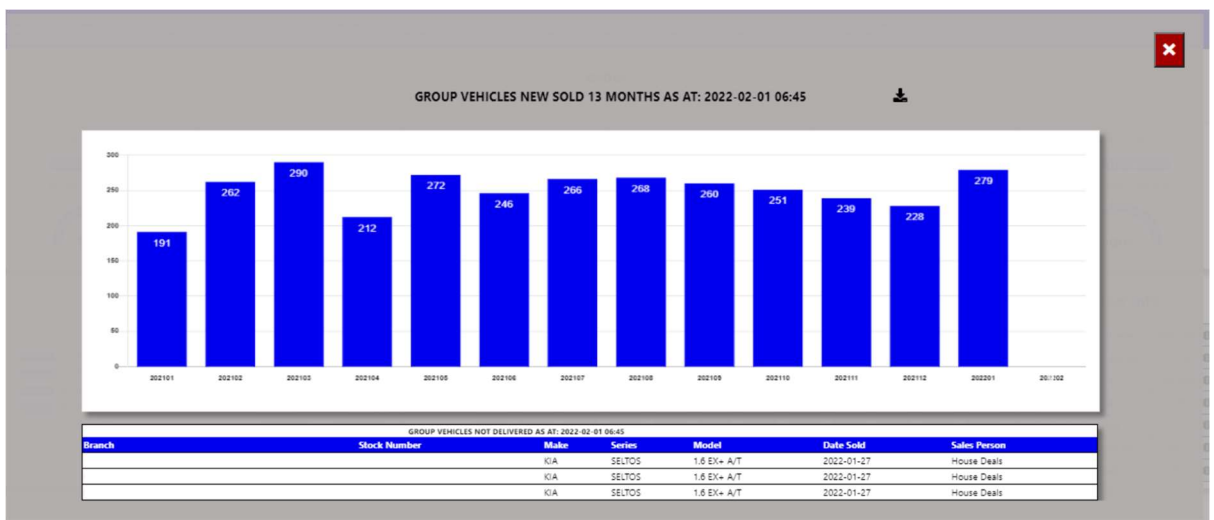
- a) New Sold vs Delivered – this calculates the number of units sold for the selected month and compares to what vehicles has been marked as delivered. The Info icon will then display a graph of the last 12 months units and a list of vehicles that has not yet been marked as delivered.



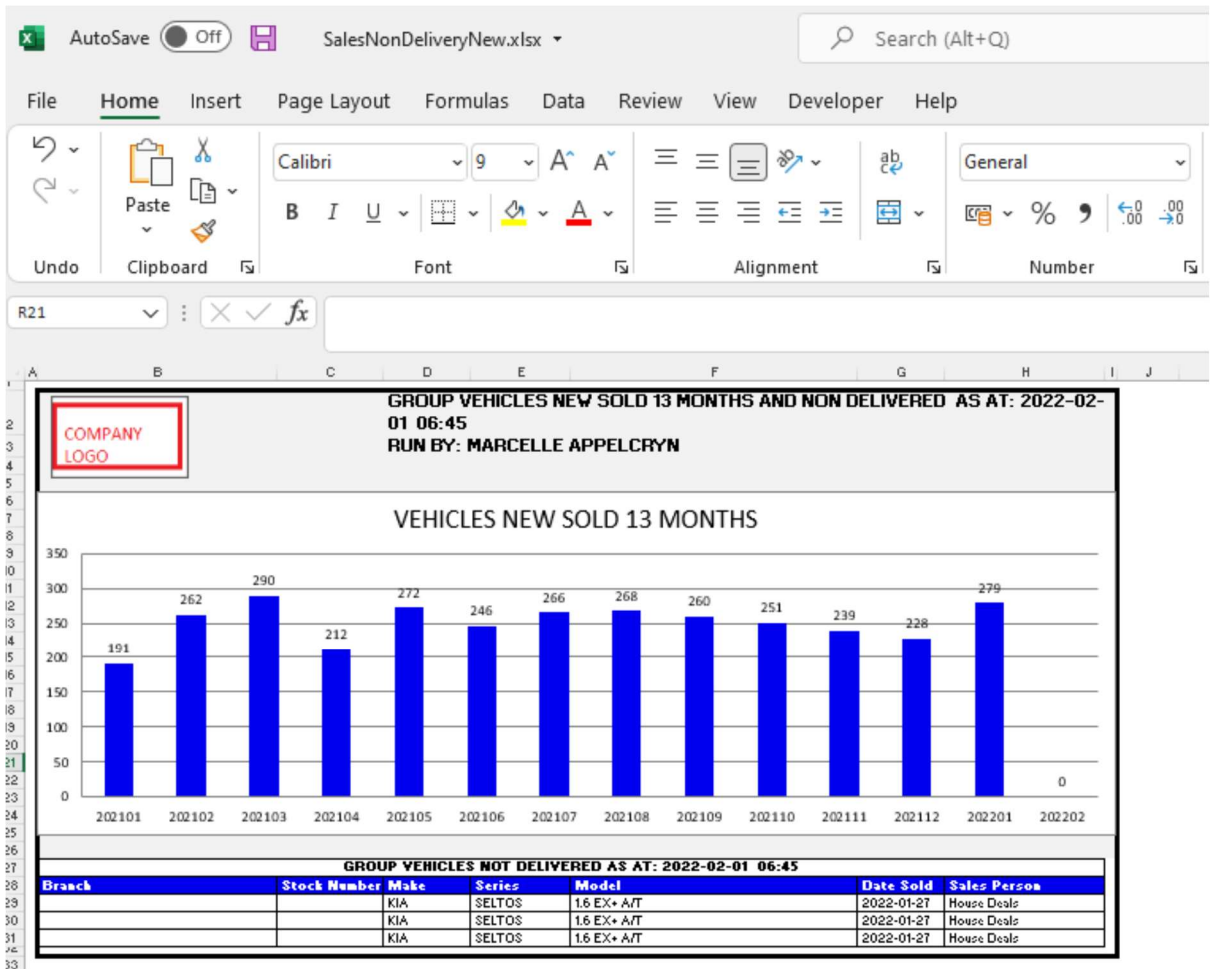
You can then export this to an excel document with graph and the line items.



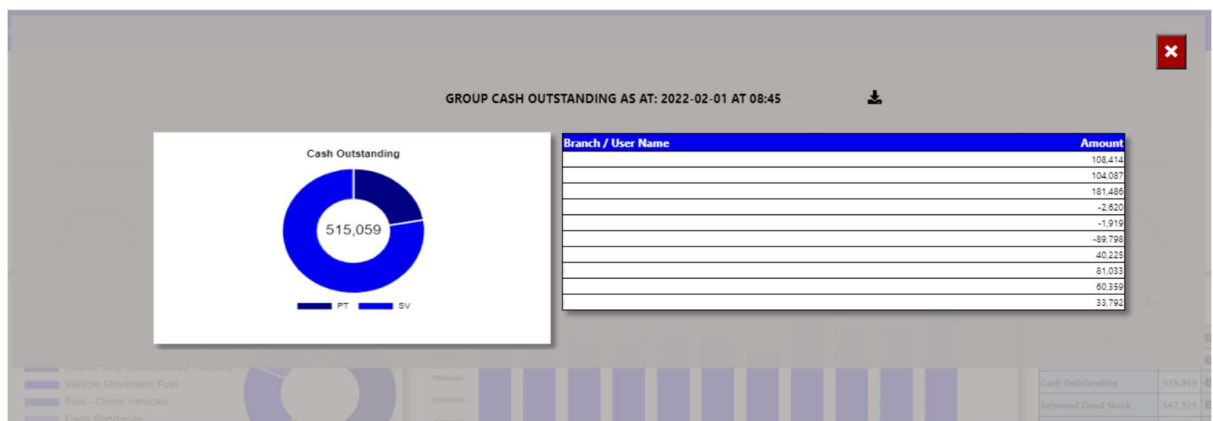
- b) Used Sold vs Delivered – this calculates the number of units sold for the selected month and compares to what vehicles has been marked as delivered. The Info icon will then display a graph of the last 12 months units and a list of vehicles that has not yet been marked as delivered.



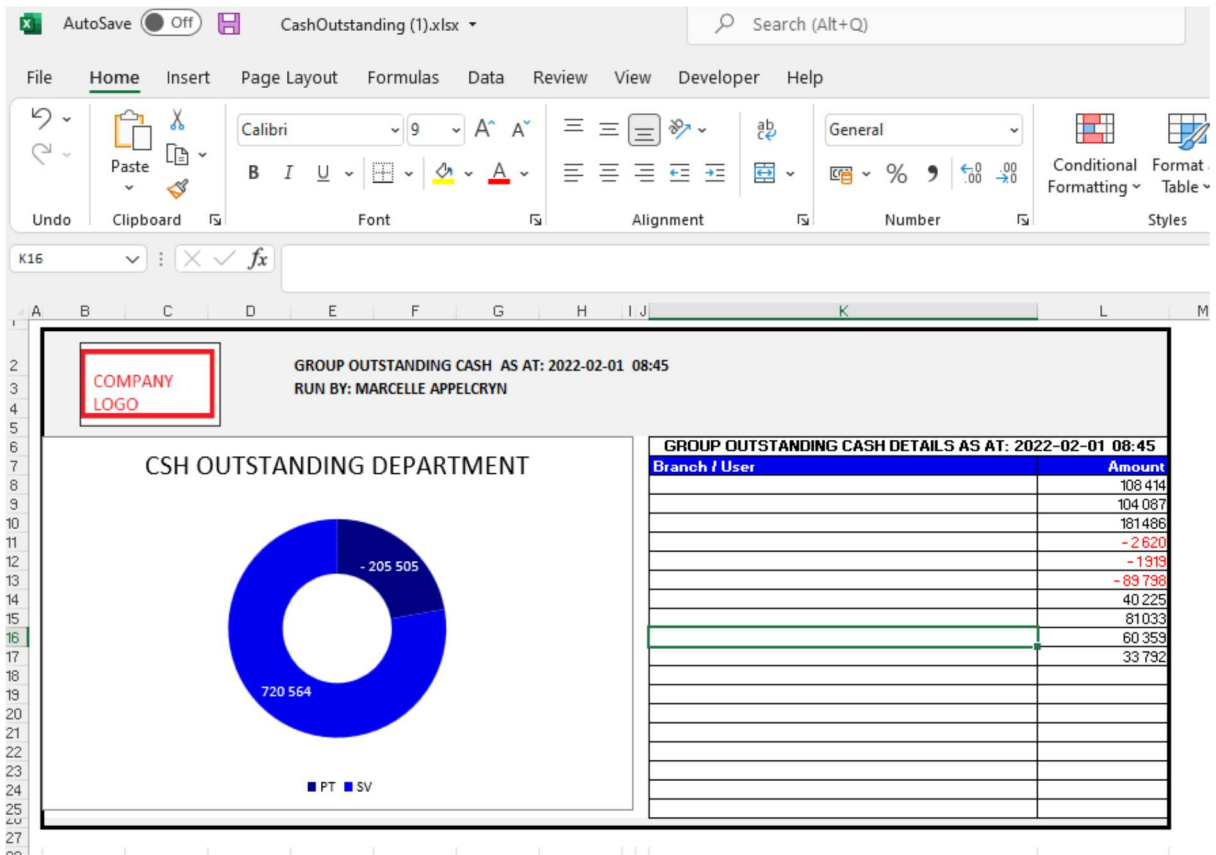
You can then export this to an excel document with graph and the line items.



- c) Cash Outstanding – this calculates the total cash outstanding for the group / dealer / User.
 The Info icon will then display a graph of the departments that has cash outstanding.



You can then export this to an excel document with graph and the line items.



You can click on the department, and it will drill down to the individual transactions that is outstanding with comments that has been entered. With an option to query this transaction from the BI tool.

.GROUP - CASH OUTSTANDING PARTS DEPARTMENT

Home Branch	Account Number	Date	Amount	User	Reference	Narrative	Control	Age	Comments	Update	Action
	1085460	2021-06-18	-47.09	10AndrewM	10CIPAACT020	INV - Deposit - Pd Yusuf Cash	1085460	228	INCORRECTLY LINK SYSTEM ERROR FOR HENNIE REFER	<input type="radio"/>	Query
	1085460	2021-10-25	1 768.70	10Dylan	10CIPAACT892	INV - CSH - S AND P ENGINEERING	1085460	99		<input type="radio"/>	Query

Send Email regarding Below Information

Invoice Narrative:
INV - Deposit - Pd Yusuf Cash

Reference:
10CIPAACT020

User:
10AndrewM

Comments:
INCORRECTLY LINK SYSTEM ERROR FOR HENNIE REFER 10CIPAACT020 10RIRAAE9653 AND FOR YUSUF PLEASE REFER 10CE

Amount:
-47.09

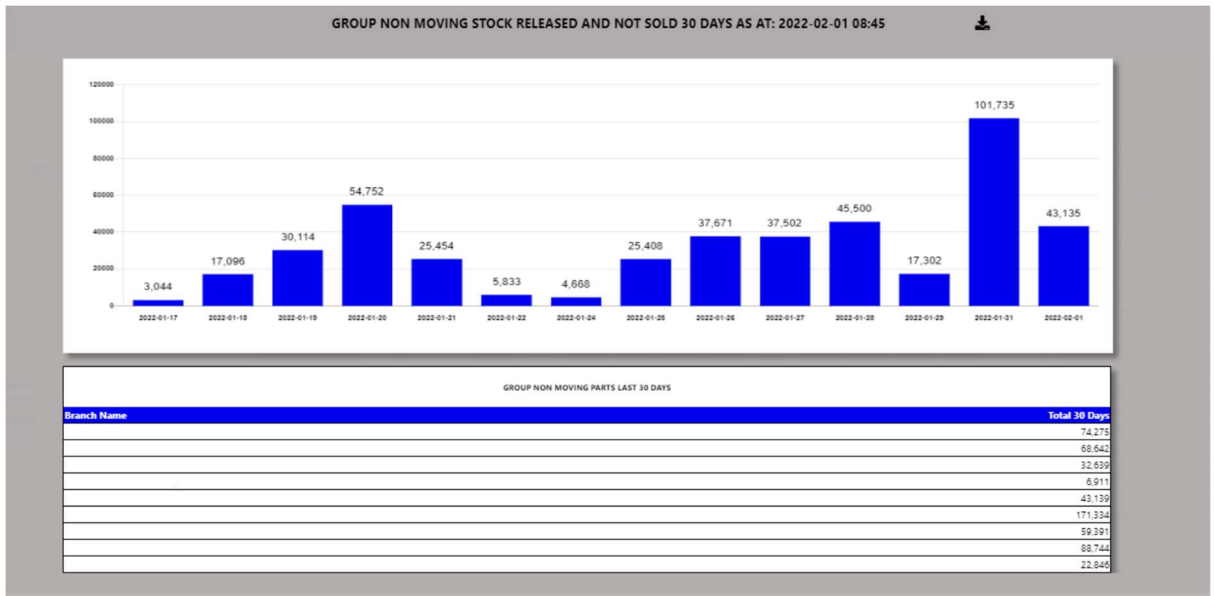
Complete By:
2022/02/01

Action:
Please Type Action Required

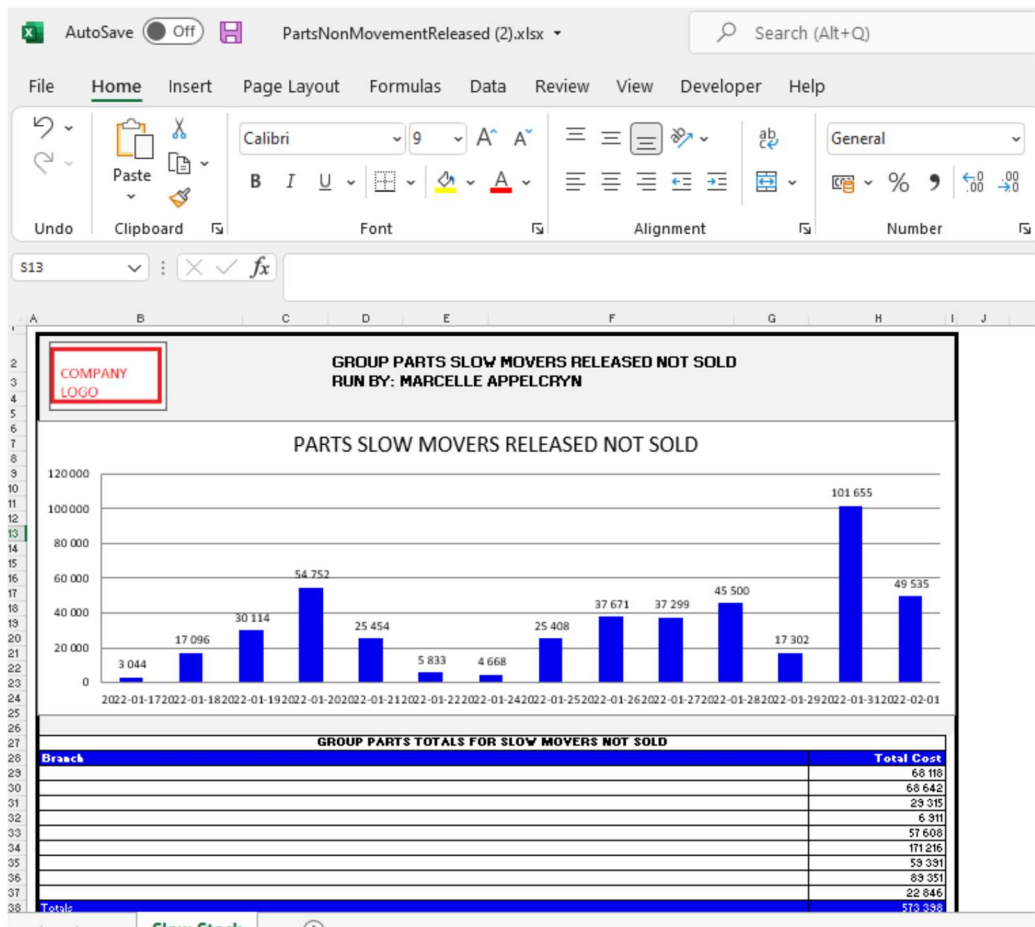
Assign To:
Marcelle Appelcrvn

- d) Released Dead Stock – this calculates the total dead / slow moving stock released in the past 30 days that has not yet been sold.

The Info icon will then display a graph daily of stock released but not sold.



You can then export this to an excel document with graph and the line items.



You can click on a date, and it will drill down to the individual parts that has been released and not yet sold. With an option to query this part number from the BI tool.

GROUP - DEAD STOCK PURCHASES ON 2022-01-31 NOT YET SOLD

Branch Name	Part Number	Description	DLP	Days In Stock	Movement	On hand	Average Cost	Total Cost	Action
	8200808763	PULLEY-CAMSHAFT	2022-01-31	1	Y	1	752.36	752.36	Query
	18322C405A	MODULATOR ABS	2022-01-31	1	Y	1	8,795.41	8,795.41	Query

Send Email regarding Below Information

Part Number: 8200808763

Description: PULLEY-CAMSHAFT

Date Last Purchased: 2022-01-31

Days in Stock: 1

Movement: Y

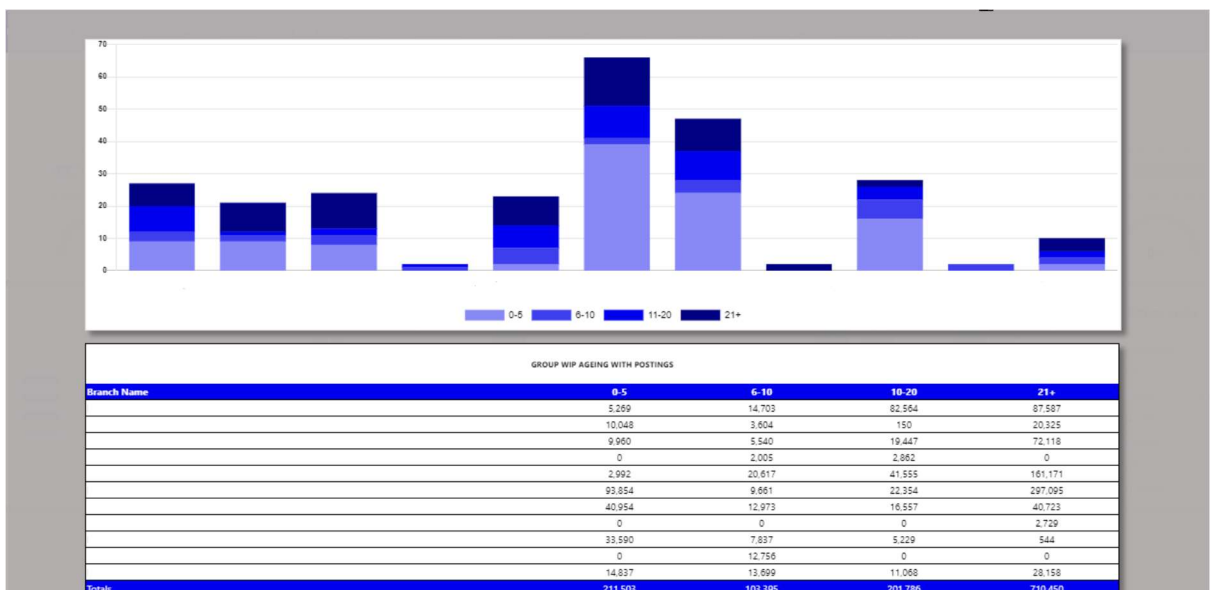
Onhand: 1

Total Cost: 752.36

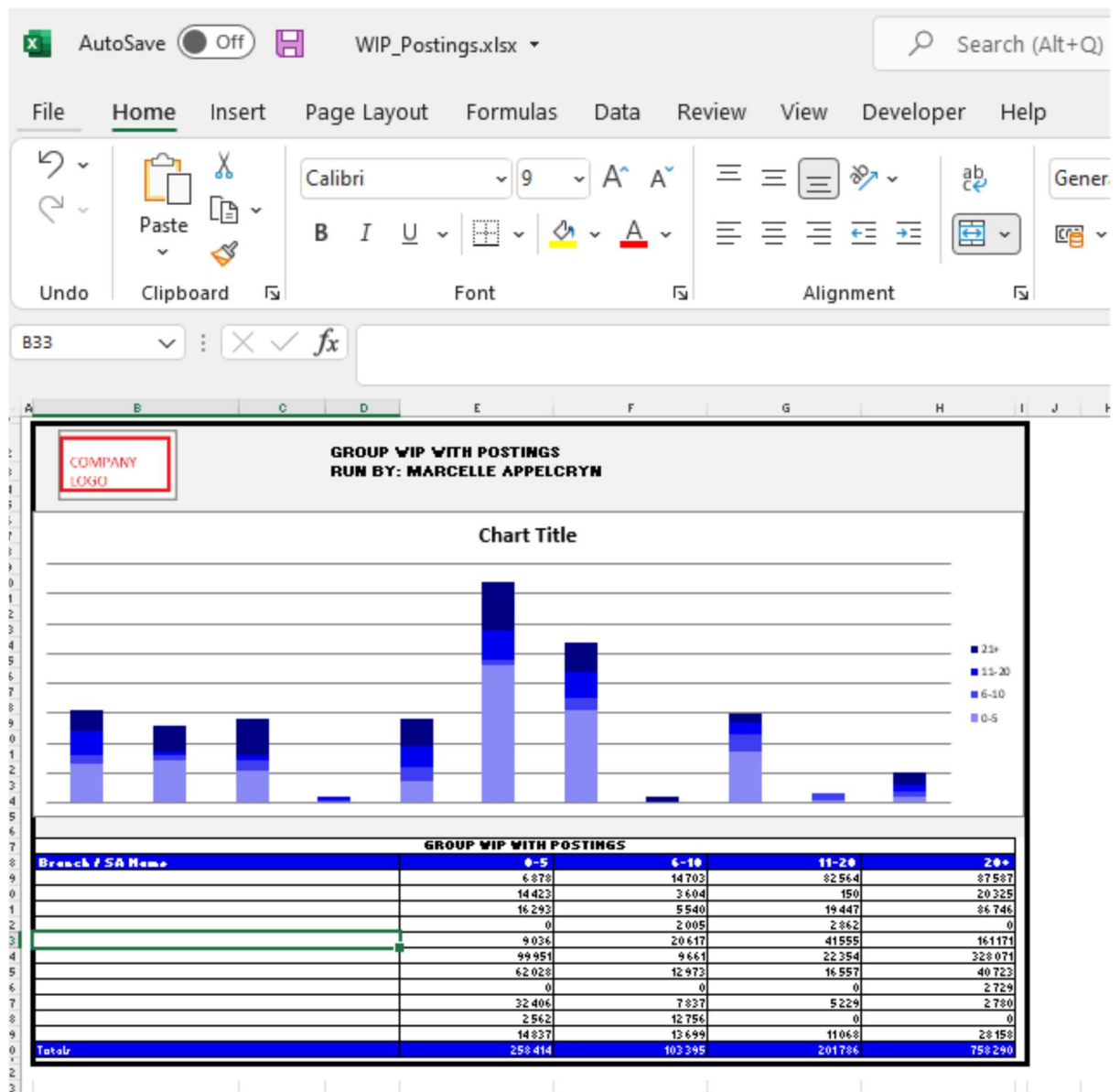
Complete By: 2022/02/01

e) WIP With Postings – this calculates the total Repair Orders where postings has been completed to the Repair Orders.

The Info icon will then display a graph ageing of each branch / Service Advisor depending on the user set up.



You can then export this to an excel document with graph and the line items.



You can click on an ageing bracket, and it will drill down to Repair Orders that is still in WIP Status and see comments. With an option to query this Repair Order from the BI tool.

WIP BETWEEN 21 AND 9999

Branch Name	Company	Service ID	Branch	Customer	Date Created	Days Open	Service Address	Partic. Labor	Labour Value	Order Created	Comments	Update	Action
	4020-11	CR020202-1		William Dobbie	2019-02-07	1591	Hermann Dr Pavia	35.18640	0.00	402011	11/1/23 WIP-421 TO BE PROGRAMMED AND PARTS TO		More
	4020-04	W010000-1		Tobias Janga	2021-10-04	120	Rudolf Str	65.99647	0.00	402004	31.05.22 WIP CLUTCH ACTUATOR ON S/D PE		More

Create Mail ✖

Service Advisor:
 Hermanus Du Plessis

Repair Order:
 CR000538-1

Customer:
 William Dibetso

Days Open:
 1091

Parts Sales:
 95,166.43

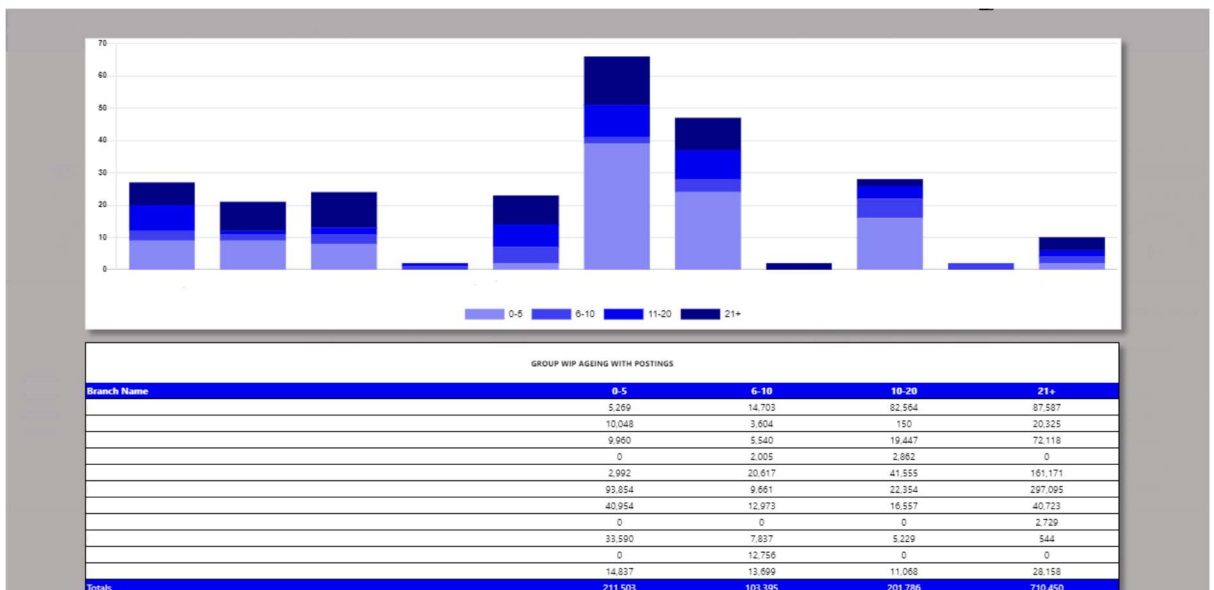
Labour Sales:
 0.00

Comments:
 31/1/22-VOP-KEY TO BE PROGRAMMED AND PARTS TO BE FITTED

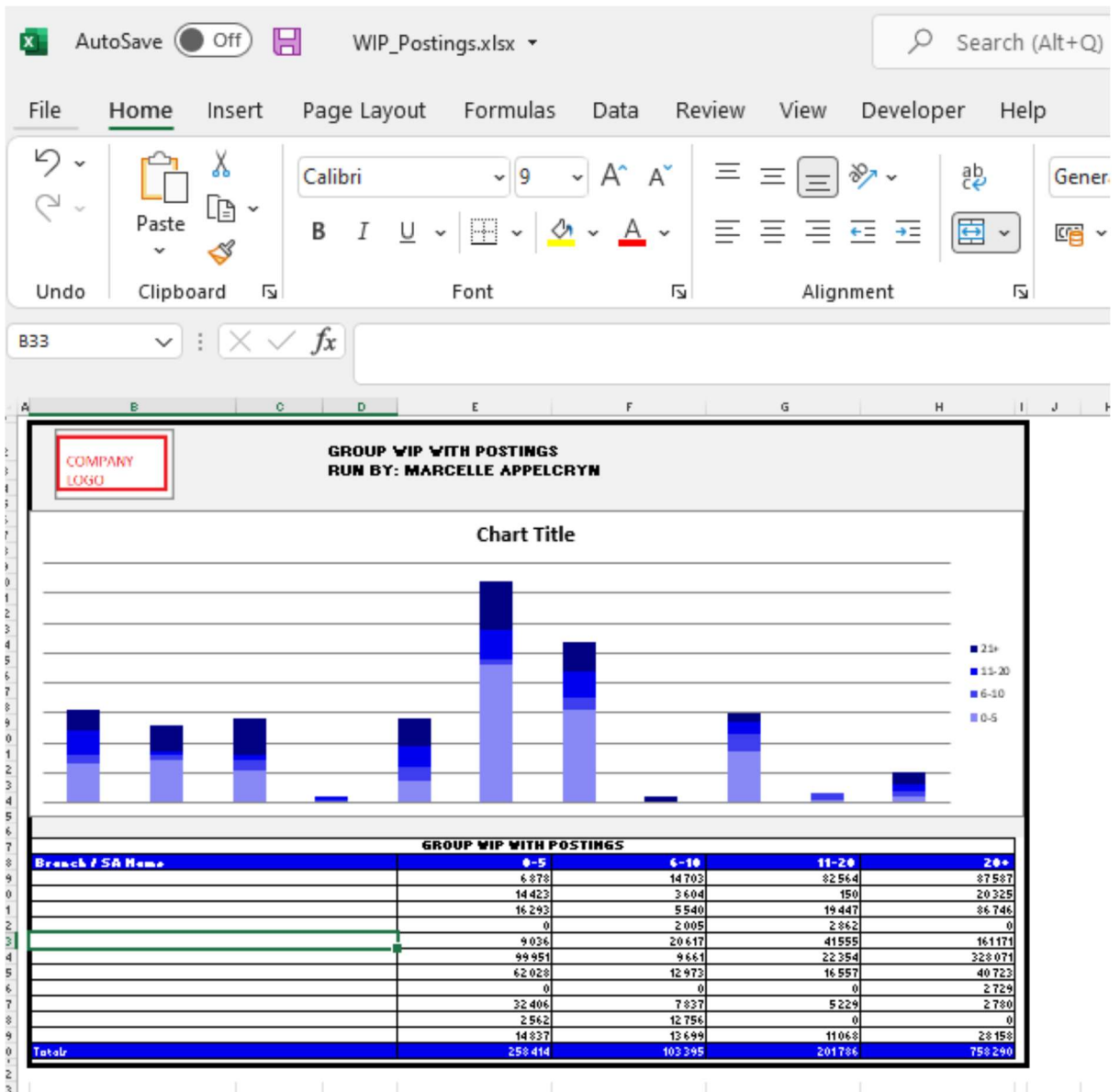
Complete By:
 2022/02/01 📅

f) **WIP No With Postings** – this calculates the total Repair Orders where postings has been completed to the Repair Orders.

The Info icon will then display a graph ageing of each branch / Service Advisor depending on the user set up.



You can then export this to an excel document with graph and the line items.



You can click on an ageing bracket, and it will drill down to Repair Orders that is still in WIP Status and see comments. With an option to query this Repair Order from the BI tool.

WIP BETWEEN 21 AND 9999

Branch Name	Company Reg.	Service ID	Branch	Customer	Date Created	Days Open	Service Address	Partic. Labor	Labour Labor	Days Created	Comments	Update Action
	4000-11	CR020000-1		William Dumas	2019-02-05	1591	Performance Dr. Plaza	88,186.00	0.00	40Days	31/1/23 WIP KEY TO BE PROGRAMMED AND PARTS TO	• Query
	4000-04	40210000-1		Tobiasse Large	2021-10-04	120	Road 741	65,998.27	0.00	40Days	31-01-22 WIP CLUTCH ACTUATOR ON S/D PE	• Query

Create Mail ✖

Service Advisor:
 Hermanus Du Plessis

Repair Order:
 CR000538-1

Customer:
 William Dibelso

Days Open:
 1091

Parts Sales:
 95,166.43

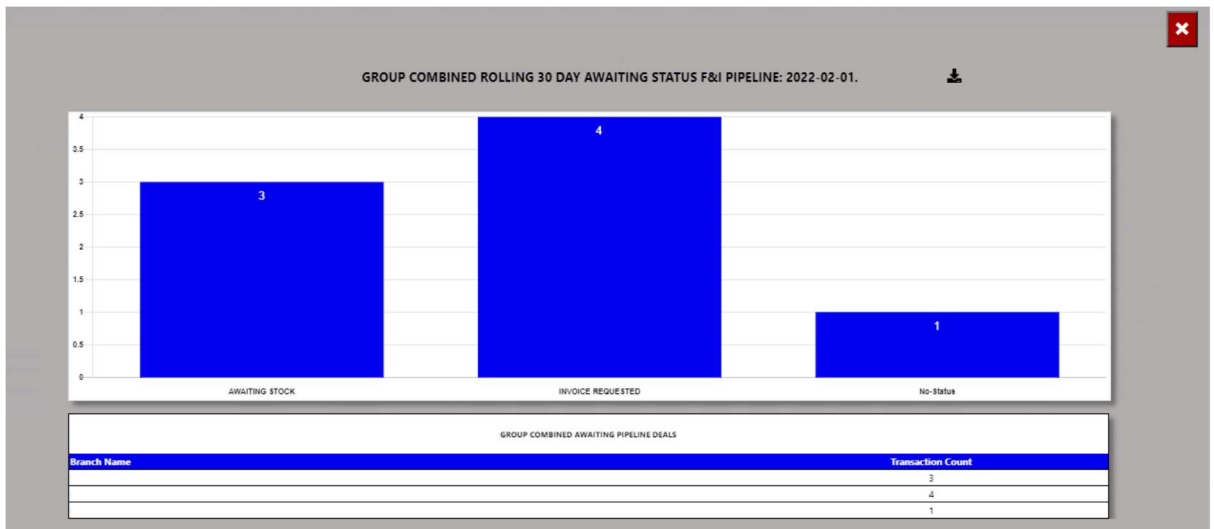
Labour Sales:
 0.00

Comments:
 31/1/22-VOP-KEY TO BE PROGRAMMED AND PARTS TO BE FITTED

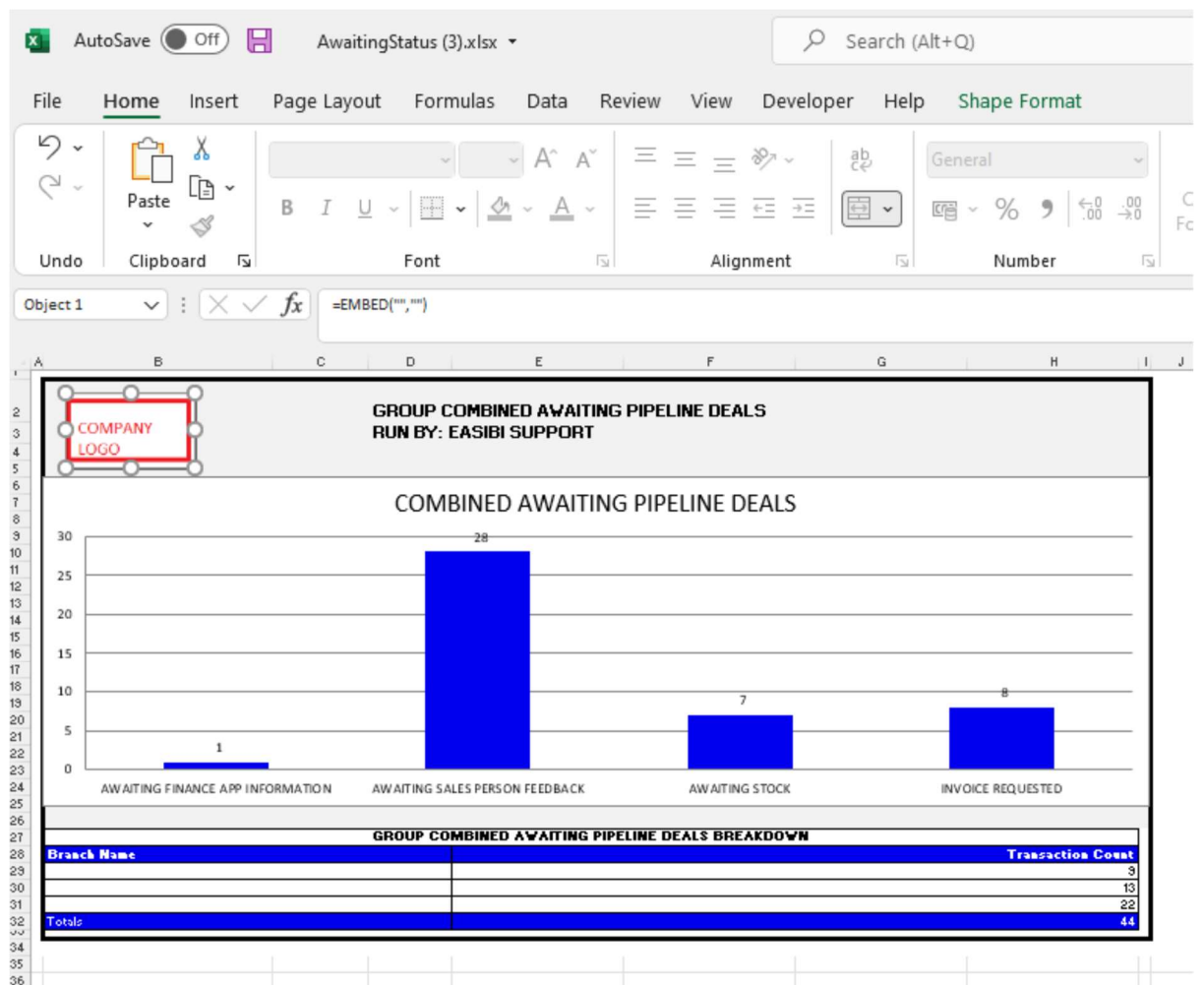
Complete By:
 2022/02/01 📅

g) F&I Awaiting Status – this calculates from the Seriti F&I system all deals that is in an awaiting status.

The Info icon will then display a graph ageing of each branch and details regarding the Awaiting status of the deal.



You can then export this to an excel document with graph and the line items.



You can click a status, and it will drill down to the transaction and its details. With an option to query this Repair Order from the BI tool.

.GROUP COMBINED - AWAITING SALES PERSON FEEDBACK FROM F&I ROLLING 30 DAYS

Date Created	Deal Age	Home Branch	Business Manager	Salesman	Customer	Vehicle	New/Used	Transaction Number	Finance Status	Finance Summary	Financial House	Pending Profit	Action
2022-01-03	29		PEET POTGIETER	COENRAAD KLOPPER	MRS DAPHNEY SIBONGILE SMITH	HONDA BALLADE 1.5 EXECUTIVE	USED	ZALAZA0008478863	PENDING	AVAF: APPROVED (2022015980502860498) LAZF: APPROVED (85332590452) MFC: APPROVED MQF: DECLINED (2000625190) SBALFA: E AND O (0001068142)	Not Selected	9,807.48	Query
2022-01-04	28		ALPESH MAHETA	TENDAY NYABAWA	MRS MARISCA VAN STADEN	MAZDA MAZDA2 1.5 INDIVIDUAL SDY	USED	ZALAZA0008479942	PENDING	AVAF: APPROVED (2022015980502863711) LAZF: APPROVED (85332618806) MFC: APPROVED MFIN: DECLINED (85332800144) MQF: DECLINED (2000626593) SBALFA: E AND O (0001068890)	Not Selected	2,788.59	Query
2022-01-		LAZARUS	ALPESH		LINDIWE HOLDINGS	MAZDA MAZDA2 1.5				AVAF: DECLINED (2022015980115860958) LAZF: DECLINED	Not		

Create Mail



Date Created:

2022-01-03

Customer:

MRS DAPHNEY SIBONGILE SMITH

Business Manager:

PEET POTGIETER

Salesman:

COENRAAD KLOPPER

Status:

AWAITING SALES PERSON FEEDBACK

Complete By:

2022/02/01



Action:

Please Type Action Required

Assign To:

EasiBI Support